

Most people need to work with others to achieve results. Managers are no different. The good working relationships managers have with their work teams, their own managers and people across and outside their organisations lubricate their ability to get things done. The ability to nurture good working relationships is critical to managerial success.

For quality relationships to flourish, people need to understand themselves and others. This requires well-developed interpersonal skills and the ability to trust and confidence to understand and navigate the sometimes stormy seas of organisational politics. It requires wide-ranging support networks where people can call on each other for advice and assistance, and it requires lots of clear communication and the willingness to recognise and deal with conflicts and differences of opinion.

What will I achieve from this course?

This course will help you build the relationships you need to work effectively as a manager. You will:

- Have a better understanding of yourself and others
- Know how to build and sustain the trust and confidence of others
- Establish, contribute to and benefit from professional networks
- Make organisational politics work for you and your work team and get your ideas implemented and achieve work priorities and goals
- Know how to turn conflicts into agreements

How long will this course take?

- This course is delivered over two 4-hour sessions. Please see the course schedule for dates.
- On completion you will receive a Certificate of Participation.

